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***FOR IMMEDIATE RELEASE***

**TALKING ROCK OFFERS BUYERS ROBUST INCENTIVES**  
***SPECIAL LIMITED TIME SAVINGS ON RANCH COTTAGES AND HOMESITES***

**PRESCOTT, Ariz. (November 30, 2006)** – Talking Rock, a 3,600-acre private, luxury home community located in Arizona’s high country, is kicking off the holiday season with the offering of two incentive programs – one designed for the popular Ranch Cottages, and another designed specifically for custom homesites.

Because the Ranch Cottage models won’t be complete until the first of the year, buyers who choose to purchase one of five spacious Ranch Cottage floor plans by the end of the year will receive a number of special incentives.

Interested in a homesite? Talking Rock has also instituted a Reasons-to-Buy program, which includes great opportunities for first time guests as well as special pricing on memberships with generous homesite financing opportunities through Bank of America.

Located just 12 miles outside of Prescott, Ariz., Talking Rock’s Ranch Cottages represent developer Harvard Investments’ commitment to open space, thoughtful architecture and luxury living in Arizona’s high country.

The Ranch Cottages are detached, single-family homes, lending themselves to a carefree lifestyle. Each Ranch Cottage embraces the natural surroundings without compromising luxury or convenience. Homesites are surrounded by stands of pinion pine and most are situated next to the private Jay Morrish-designed championship golf course, some of which overlook the 1<sup>st</sup> and 2<sup>nd</sup> holes.

Designed and developed by Scottsdale luxury home builder Geoffrey H. Edmunds & Associates, Ranch Cottages feature varied elevations and setbacks, providing privacy while offering optimal views of Granite Mountain and the San Francisco Peaks. Rich rustic wood and stone provide an aesthetically appealing exterior, while wood-burning fireplaces, custom alder cabinets and granite slab countertops are standard fine interior finishes offered in The Ranch Cottages.

Floor plans feature a great room, multiple bedrooms and baths, kitchen, laundry, front porch and two-car garage. Floorplans range in size from approximately 1,960 to 2,555 square

feet with prices starting in the mid \$500s. The Ranch Cottages offer an optional 300-square foot bunk house, providing homebuyers with a private guesthouse, studio space or retreat – presenting an ideal complement to these luxury homes.

“We are proud to offer buyers some great incentives this holiday season,” said Jim Buckley, Talking Rock’s director of sales. “There is no better time to take advantage of such great savings. We invite prospective buyers to come see how we’ve integrated the luxury of the Ranch Cottages into the natural beauty and landscape of the Prescott area.”

Talking Rock is a development of Harvard Investments, a Scottsdale, Arizona based real estate development company respected for its high quality, residential projects throughout the Southwest. Harvard designed and developed communities are found in Austin, San Antonio, and Dallas, Texas; and in Phoenix, Sedona, and Tucson, Arizona.

Harvard’s Canadian parent, the Hill Companies, is a privately held diversified company involved in real estate development, oil and gas production and distribution, broadcasting, surety bonding, and life insurance. The Hill Companies celebrated its 100th year of continuous family ownership and operation in February, 2003.

More information on Talking Rock and Harvard Investments, Inc. can be found at [www.talkingrockranch.com](http://www.talkingrockranch.com).

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